

- e. **SAW Wires & Flux** : The company has consumables to meet specific requirements of end users who use SAW process for their welding.

With the above products in the stable, MAILAM supports them with technical services of high standards for :

- a. selecting the product
- b. ensuring proper usage of the product
- c. training and education in product & related technology
- d. trouble shooting and to solve welding related problems

We achieve this Through the network of well trained engineers located through the length and breadth of this country. Their services are also useful for developing specific products to the customers.

Apart from the field personnel, the country wide network of dealers, ensure that the products are available to the customers as per their requirements in the minimum possible time. The network of dealers throughout the country helps our customers to have an easy access to the company's products and service.

#### **QUALITY SYSTEM AND STANDARDS :**

The company has a well laid down plan for maintaining consistent quality in the products. This is achieved through a combination of well trained personnel, standardized and established procedures for testing, proper equipments for measurement and analysis. The host of accreditation and approvals held by various products will itself speak for the consistent quality standards maintained Mailam India Group. The Quality Systems of Mailam India Limited have been certified for ISO 9001 : 2008 by BSI, U.K.

#### **ACCREDITATION AND APPROVAL :**

The company's products enjoy accreditation and approvals from a wide spectrum of Classification Societies, Government Bodies, Project Consultants and End Users. A scrutiny of the brief list given below will bring out this amply clear.

#### **CLASSIFICATION SOCIETIES :**

1. Lloyds Register of Asia
2. American Bureau of Shipping
3. Indian Register of Shipping
4. Bureau Veritas
5. Det Norske Veritas
6. Bax Counsel Inspection Bureau Private Limited

#### **GOVERNMENT BODIES :**

1. Bureau of Indian Standards
2. Chief Inspector of Boilers
3. Mercantile Marine Department
4. R.D.S.O.
5. Nuclear Power Corporation of India Limited
6. The Directorate General of Quality Assurance

**PROJECT CONSULTANTS :**

1. Engineers India Limited
2. Projects and Development of India Limited
3. UHDE India Limited
4. Duetche Babcock
5. FICHTNER Consulting Engineers India Private Limited
6. SPIC SMO
7. Toyo Engineering India Limited
8. Kvaerner Powergas

**END USERS :**

1. Indian Oil Corporation Limited
2. Larsen & Toubro Limited
3. Bharat Heavy Electricals Limited, Trichy
4. Bharat Heavy Electricals Limited, Ranipet
5. Bharat Heavy Electricals Limited, Hyderabad
6. Bharat Heavy Plate & Vessels Limited, Visakhapatnam
7. Neyveli Lignite Corporation Limited, Neyveli
8. Tamilnadu Electricity Board
9. Hindustan Shipyard Limited, Visakhapatnam
10. Cochin Shipyard Limited, Cochin
11. Mangalore Refinery & Petrochemicals Limited, Mangalore
12. IGCAR, Kalpakkam
13. Heavy Vehicles Factory, Chennai
14. Ordnance Factories
15. Defense Metallurgical Research Laboratory - Hyderabad )

## **CUSTOMER PROFILE :**

Over the years, the company has built a large number of customers and has supplied substantial quantities of welding consumables. The brief list given below should be sufficient to highlight this.

### **I CORPORATE SECTOR :**

1. Alstom Project Limited, Durgapur, Shahabad
2. BEML, KGF
3. Bharat Heavy Electricals Limited, Tiruchirappalli, Hyderabad, Ranipet, Bangalore, Bhopal, Varanasi, Jhansi, Haridware, etc.
4. Bharat Heavy Plate and Vessels Limited, Visakhapatnam
5. Bridge & Roof Co. (I) Limited, Howrah - West Bengal
6. Cochin Shipyard Limited, Cochin
7. Chennai Port Trust, Chennai
8. Department of Atomic Energy, Mumbai & Chennai
9. Fertilizer & Chemicals Travancore Limited, Cochin
10. Flakt (India) Private Limited, Chennai, Karnataka, West Bengal
11. Heavy Engineering Corporation Limited, Ranchi
12. Hindustan Shipyard Limited, Visakhapatnam
13. Hindustan Motors, Chennai
14. K.S.B. Pumps Limited, Coimbatore
15. Larsen & Toubro Ltd., Chennai, Bangalore, Calcutta, Pondicherry
16. MC Nally Bharath Engg. Co. Limited, Chennai
17. Neyveli Lignite Corporation Limited, Neyveli
18. Rashtriya Chemicals & Fertilizers Limited, Thal, Maharashtra
19. Railways : Southern Railway, Western Railway, etc.
20. Railway Production Units :
  - a. Integral Coach Factory, Chennai
  - b. Chitharanjan Locomotive Works, West Bengal
21. Reliance Industries Limited
22. Besa Goa Limited, Goa
23. Tata Chemicals Limited, Gujarat
24. Various Cement Company
25. Various Sugar Mills in Southern States
26. Walchandnagar Industries Limited, Walchandnagar

## II MAJOR CONTRACTORS :

1. Bridge & Roof Co. (I) Limited
2. Larsen & Toubro Limited, ECC Group
3. Petron Engineering Construction Limited
4. Artson Engineering Limited
5. Vijay Tanks & Vessels Private Limited
6. Punj Lloyd Limited
7. Aban Construction Limited
8. Tech Sharp Engineering Co. Limited
9. Newton Engineering Co. Limited
10. Paharpur Cooling Towers )

Today, in the welding field in a relatively short span of fourteen years, significant strides have been made by MAILAM INDIA LIMITED and it has become a name to reckon with. A lot remains to be done and with a clear vision and progressive customer oriented approach, the company is determined to scale better heights in future and will continue to offer quality, technology and economics in its products.

**MAILAM INDIA LIMITED**

*.... committed to making a better weld*